

2017 ROMA Conference

Feedback & Focus Group
Session



Overview of LAS

What is LAS & What Do They Do?

AMO LAS is a corporation of the Association of Municipalities of Ontario (AMO)

- Offers competitively-priced and sustainable business services to Ontario municipalities and the broader public sector

We seek out innovative and creative services and partnerships that:

- are beneficial to our municipal customers;
- do not compete directly against local government purchasing cooperatives;
- make sense to aggregate at an association level;
- are not simple procurement initiatives or product endorsement programs

LAS Programs & Services

How Can LAS Help My Municipality?



Energy Services

- ❖ Energy Planning Tool
- ❖ Energy Training & Workshops
- ❖ Recreation Facility LED Lighting Upgrade
- ❖ Streetlight LED Upgrade



Commodity Procurement

- ❖ Electricity
- ❖ Fuel
- ❖ Natural Gas



Asset Management

- ❖ Fleet Management
- ❖ Roads Assessment

....

LAS Programs & Services (Cont'd)

How Can LAS Help My Municipality?



Administration

- ❖ Closed Meeting Investigations
- ❖ Group Benefits
- ❖ Home & Auto Insurance
- ❖ Municipal Risk Management
- ❖ Sewer & Water Line Warranty

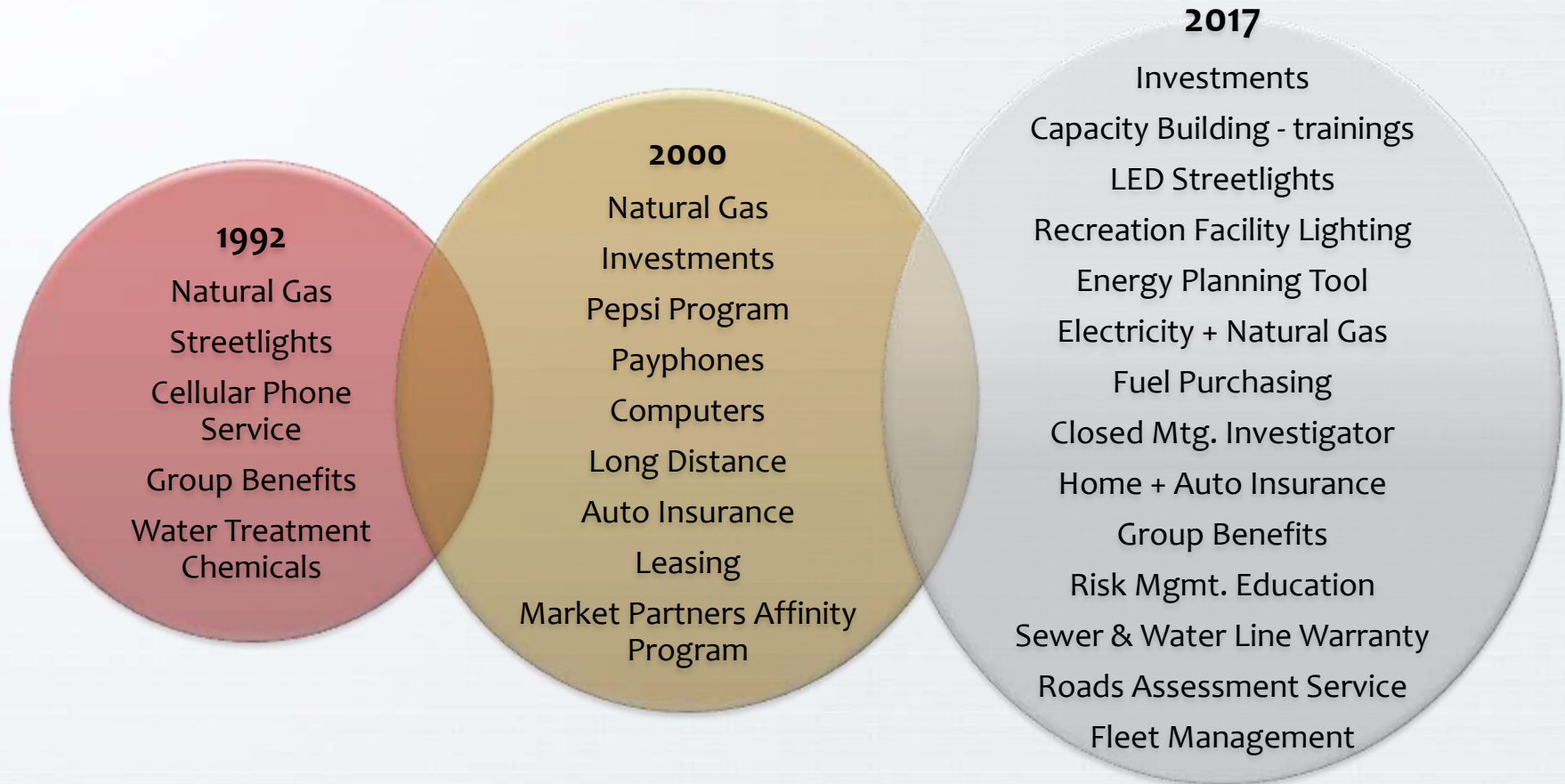


Investments

- ❖ Money Market
- ❖ Bond
- ❖ Corporate Bond
- ❖ Equity
- ❖ High Interest Savings Account (HISA)
- ❖ Investment trainings

••• The Evolution of LAS...

Its our 25th Anniversary in 2017



...
Our Mandate...

To help you...

Save Money, Make Money & Build Capacity!

Questions

What are your biggest challenges?

Goods and Services

What is different for municipalities?

Most costly?

Opportunities to aggregate?

Questions

What other goods/services might you procure if you had more staff capacity or the right program partner?

What are needed
networking or education
opportunities for the sector?

Questions

What does Asset Management mean to your municipality?

Are there any asset areas where you need assistance?

Questions

For those of you who use an LAS Program/Service, what is the benefit of LAS?

Comments/Feedback?

